A STUDY ON UNDERSTANDING THE FACTORS AFFECTING ON INTENTION TO ADOPT BIOMETRIC AUTHENTICATION WITH REGARD TO THE MEDIATING ROLE OF ATTITUDE TOWARD USING BIOMETRIC AUTHENTICATION IN SELECTED COMMERCIAL BANKS IN SELECTED TOWN AREAS OF BATTICALOA

BY

AGALYA RAMACHANDRAN

REG. NO.: EU/IS/2015/MS/64

INDEX NO.: MS 1814





A project report submitted to the Faculty of Commerce and Management, Eastern University, Sri Lanka, as a partial fulfillment of the requirement for the Degree of Bachelor of Business Administration.

DEPARTMENT OF MANAGEMENT
FACULTY OF COMMERCE AND MANAGEMENT
EASTERN UNIVERSITY, SRI LANKA

2020

PROCESSED MAIN LIBRARY, EUSL

Abstract

Society has become more dependent on technology for identification purposes. In addition, recent security lapses have demonstrated the importance of augmenting authentication protocols in sensitive areas of the economy, such as financial services and banking. Hence, this study aims to understand the factors affecting on intention to adopt biometric authentication with regard to mediating role of attitude toward using biometric authentication. Literature and population gaps were identified by reviewing the existing literature regarding the purpose of this study. In order to fulfill these gaps, the researcher examines the mediating role of attitude toward using biometric authentication between each factor (external pressures, readiness, and perceived benefits) and intention to adopt biometric authentication in selected commercial banks in selected town areas of Batticaloa.

This study applies a quantitative research method by using a structured questionnaires which were separately prepared to collect data from the employees as well as the professional customers of selected commercial banks in Batticaloa town and Kattankudy town. Responses from 181 employees and 101 professional customers were taken in to the analysis part by adhere the population sampling for employees and purposive sampling technique for professional customers. Findings derived from univariate analysis revealed that all the external pressures, readiness, perceived benefits, intention to adopt biometric authentication, and attitude toward using biometric authentication are in high level among employees and professional customers. The positive relationships among variables were identified by performing a correlation analysis for both perspective. Finally, the findings of multivariate analysis of this study have disclosed that the attitude toward using biometric authentication mediates the relationship between each factor (external pressures, readiness, and perceived benefits) and intention to adopt biometric authentication in employees' and professional customers' perspective. This study has provided a more holistic understanding on factors affecting on intention to adopt biometric authentication with regard to mediating role of attitude toward using biometric authentication which may enable the banks to adopt and implement biometric authentication in their systems.

Keywords: Biometric Authentication, Intention to Adopt, Attitude toward Using, External Pressures, Readiness, Perceived Benefits, Commercial Banks

Table of Contents

Pag	e No.
Acknowledgement	i
Abstract	ii
Abbreviation	iii
Table of Contents	iv
List of Tables	xiii
List of Figure	xviii
1.0 Chapter 1 – Introduction	01-07
1.1 Background of the Study	01
1.2 Research Problem/ Gap	03
1.3 Research Questions	04
1.4 Research Objectives	04
1.5 Significance of the Study	05
1.6 Scope of the Study	05
1.7 Organization of Chapters	06
1.8 Chapter Summary	07
2.0 Chapter 2 - Literature Review	08-21
2.1 Introduction	08
2.2 External Pressures.	08
2.3 Readiness	09
2.4 Perceived Benefits	09
2.5 Intention to Adopt BA	10
2.5.1 Biometrics	10
2.5.2 Types of Biometrics	11
2.5.2.1 Fingerprint	11
2.5.2.2 Face	12
2.5.2.3 Iris	12
2.5.2.4 Voice	12
2.5.2.5 Hand Geometry	12
2.5.3 Biometric Authentication System	13
2.6 Attitude toward Using BA	13
2.7 Hypotheses Developments	14

2.7.1 Relationship between External Pressures and Intention to Adopt BA	14
2.7.2 Relationship between Readiness and Intention to Adopt BA	15
2.7.3 Relationship between Perceived Benefits and Intention to Adopt BA	16
2.7.4 Relationship between External Pressures and Attitude toward using	
BA	16
2.7.5 Relationship between Readiness and Attitude toward using BA	17
2.7.6 Relationship between Perceived Benefits and Attitude toward Using	
BA	18
2.7.7 Relationship between Attitude toward Using BA and Intention to	
Adopt BA	18
2.7.8 Mediating Role of Attitude toward Using BA between External	
Pressures, Readiness, and Perceived Benefits, and Intention to Adopt	
BA	19
2.8 Chapter Summary	21
3.0 Chapter 3 - Conceptualization and Operationalization	22-35
3.1 Introduction	22
3.2 Conceptualization	22
3.2.1 Conceptual Framework	22
3.3 Description of Variables and Dimensions	24
3.3.1 External Pressures	24
3.3.2 Readiness	25
3.3.2.1 Consumer Readiness	25
3.3.2.2 Innovativeness	26
3.3.2.3 Financial and Technological Resources.	26
3.3.2.4 Top Management Support	27
3.3.3 Perceived Benefits	27
3.3.3.1 Perceived Usefulness	28
3.3.3.2 Security Benefits	28
3.3.3.3 Perceived Ease of Use.	29
3.3.4 Attitude toward Using BA	29
3.3.5 Intention to Adopt BA	30
3.4 Operationalization	30
3.5 Theoretical Support for the Study	33

3.5.1 Theory of Reasoned Action	34
3.5.2 Technology Acceptance Model	34
3.6 Chapter Summary	35
4.0 Chapter 4 - Research Methodology3	6-58
4.1 Introduction	36
4.2 Research Philosophy	37
4.3 Research Approach	37
4.4 Research Strategy	37
4.5 Methodological Choice	38
4.6 Time Horizon	39
4.7 Research Site / Area Selection.	39
4.8 Population of the Study	39
4.9 Sampling Technique / Method.	40
4.10 Sample Size	41
4.11 Method of Data Collection / Source	41
4.12 Research Instruments.	41
4.13 Source of Measurement	43
4.14 Validity and Reliability of Instruments	45
4.14.1 Validity	45
4.14.2 Reliability	46
4.15 Pilot Study	46
4.16 Unit of Analysis	49
4.17 Method of Data Analysis	49
4.17.1 Objective One	49
4.17.1.1 Univariate Analysis	50
4.17.2 Objective Two	50
4.17.2.1 Correlation Analysis	50
4.17.3 Objective Three	51
4.17.3.1 Multivariate Analysis - Simple Mediation Analysis	51
4.17.3.2 Multiple Regression Analysis	53
4.18 Method of Data Evaluation	53
4.18.1 Univariate Analysis	53
4 18 2 Correlation Analysis.	53

4.18.3 Mediation Analysis.	54
4.18.3.1 Mediation Effect and Test of Statistical Significance of	
Mediation	54
4.18.4 Testing Hypothesis	55
4.19 Data Presentation	56
4.20 Ethical Consideration	56
4.21 Chapter Summary	57
5.0 Chapter 5 - Data Presentation and Analysis59.	-137
5.1 Introduction	59
5.2 Analysis of Reliability	59
5.3 Data Presentation and Analysis of Respondents Profile	60
5.3.1 Employees' Perspective	60
5.3.1.1 Distribution of Organization.	61
5.3.1.2 Distribution of Sector	61
5.3.1.3 Distribution of Gender	62
5.3.1.4 Distribution of Age	62
5.3.1.5 Distribution of Qualification	63
5.3.1.6 Distribution of Job Position.	63
5.3.1.7 Distribution of Experience.	64
5.3.2 Customers' Perspective	64
5.3.2.1 Distribution of Organization.	65
5.3.2.2 Distribution of Sector	65
5.3.2.3 Distribution of Account Holding Period	66
5.3.2.4 Distribution of Gender	66
5.3.2.5 Distribution of Age	67
5.3.2.6 Distribution of Educational Qualification	67
5.3.2.7 Distribution of Profession	68
5.4 Data Presentation and Analysis of Research Objectives	68
5.4.1 Univariate Analysis	69
5.4.1.1 Level of External Pressures	69
5.4.1.2 Level of Readiness	71
5.4.1.2.1 Level of Consumer Readiness	73
5.4.1.2.2 Level of Innovativeness	74

	5.4.1.2.3 Level of Financial and Technological Resources	75
	5.4.1.2.4 Level of Top Management Support	75
	5.4.1.3 Level of Perceived Benefits.	76
	5.4.1.3.1 Level of Perceived Usefulness	78
	5.4.1.3.2 Level of Security Benefits	79
	5.4.1.3.3 Level of Perceived Ease of Use	80
	5.4.1.4 Level of Attitude toward Using BA	80
	5.4.1.5 Level of Intention to Adopt BA	82
5.4	4.2 Bivariate Analysis	84
	5.4.2.1 Pearson's Correlation Analysis	84
	5.4.2.1.1 Correlation Analysis between External Pressures and	
	Intention to Adopt BA	84
	5.4.2.1.2 Correlation Analysis between Readiness and Intention to	
	Adopt BA	85
	5.4.2.1.3 Correlation Analysis between Perceived Benefits and	
	Intention to Adopt BA	86
	5.4.2.1.4 Correlation Analysis between External Pressures and	
	Attitude toward Using BA	87
	5.4.2.1.5 Correlation Analysis between Readiness and Attitude	
	toward Using BA	88
	5.4.2.1.6 Correlation Analysis between Perceived Benefits and	
	Attitude toward Using BA	89
	5.4.2.1.7 Correlation Analysis between Attitude toward Using BA	
	and Intention to Adopt BA	90
	5.4.3 Multivariate Analysis	91
	5.4.3.1 Mediation Analysis	91
	5.4.3.1.1 Mediation Analysis of External Pressures, Attitude toward	
	Using BA, and Intention to Adopt BA	93
	5.4.3.1.1.1 Step 1 - Simple Regression Analysis of External	
	Pressures and Intention to Adopt BA	94
	5.4.3.1.1.2 Step 2 - Simple Regression Analysis of External	
	Pressures and Attitude toward Using BA	96

	5.4.3.1.1.3 Step 3 - Simple Regression Analysis of Attitude toward
99	Using BA and Intention to Adopt BA
	5.4.3.1.1.4 Step 4 - Multiple Regression Analysis of External
	Pressures, Attitude toward Using BA, and Intention to
101	Adopt BA
	5.4.3.1.1.5 Mediation Effect and Test of Statistical Effect of
	Mediation of External Pressures, Attitude toward
106	Using BA, and Intention to Adopt BA
	5.4.3.1.2 Mediation Analysis for Readiness, Attitude toward Using
108	BA, and Intention to Adopt BA
	5.4.3.1.2.1 Step 1 - Simple Regression Analysis of Readiness and
109	Intention to Adopt BA
	5.4.3.1.2.2 Step 2 - Simple Regression Analysis of Readiness and
111	Attitude toward Using BA
	5.4.3.1.2.3 Step 3 - Simple Regression Analysis of Attitude toward
113	Using BA and Intention to Adopt BA
	5.4.3.1.2.4 Step 4 - Multiple Regression Analysis of Readiness,
116	Attitude toward Using BA, and Intention to Adopt BA.
	5.4.3.1.2.5 Mediation Effect and Test of Statistical Effect of
	Mediation of Readiness, Attitude toward Using BA,
120	and Intention to Adopt BA
	.4.3.1.3 Mediation Analysis for Perceived Benefits, Attitude toward
122	Using BA, and Intention to Adopt BA
	5.4.3.1.3.1 Step 1 - Simple Regression Analysis of Perceived
123	Benefits and Intention to Adopt BA
	5.4.3.1.3.2 Step 2 - Simple Regression Analysis of Perceived
126	Benefits and Attitude toward Using BA
	5.4.3.1.3.3 Step 3 - Simple Regression Analysis of Attitude toward
128	Using BA and Intention to Adopt BA
	5.4.3.1.3.4 Step 4 - Multiple Regression Analysis of Perceived
	Benefits, Attitude toward Using BA, and Intention to
131	Adopt BA

5.4.3.1.3.5 Mediation Effect and Test of Statistical Effect of	
Mediation of Perceived Benefits, Attitude toward	
Using BA, and Intention to Adopt BA	135
5.5 Chapter Summary	137
6.0 Chapter 6 - Discussion of Findings	-169
6.1 Introduction	138
6.2 Discussion of Respondents' Profile	138
6.2.1 Employees Perspective	138
6.2.1.1 Distribution of Organization.	138
6.2.1.2 Distribution of Sector.	138
6.2.1.3 Distribution of Gender.	139
6.2.1.4 Distribution of Age.	139
6.2.1.5 Distribution of Qualification.	139
6.2.1.6 Distribution of Job Position	139
6.2.1.7 Distribution of Experience.	140
6.2.2 Customer Perspective	140
6.2.2.1 Distribution of Organization.	140
6.2.2.2 Distribution of Sector.	140
6.2.2.3 Distribution of Account Holding Period.	140
6.2.2.4 Distribution of Gender.	141
6.2.2.5 Distribution of Age.	141
6.2.2.6 Distribution of Educational Qualification.	141
6.2.2.7 Distribution of Profession.	141
6.3 Discussion of Research Information.	141
6.3.1 Discussion - Objective One.	142
6.3.1.1 Level of External Pressures.	142
6.3.1.2 Level of Readiness.	143
6.3.1.3 Level of Perceived Benefits.	143
6.3.1.4 Level of Attitude toward Using BA	144
6.3.1.5 Level of Intention to Adopt BA	145
6.3.2 Discussion – Objective Two	146
6.3.2.1 Relationship between External Pressures and Intention to Adopt	
$R\Delta$	146

	6.3.2.2 Relationship between Readiness and Intention to Adopt BA	147
	6.3.2.3 Relationship between Perceived Benefits and Intention to Adopt	
	BA	147
	6.3.2.4 Relationship between External Pressures and Attitude toward	
	using BA	148
	6.3.2.5 Relationship between Readiness and Attitude toward using BA	149
	6.3.2.6 Relationship between Perceived Benefits and Attitude toward	
	Using BA	149
	6.3.2.7 Relationship between Attitude toward Using BA and Intention to	
	Adopt BA	150
6.	.3.3 Discussion -Objective Three	151
	6.3.3.1 Mediation Analysis of External Pressures, Attitude toward Using	
	BA, and Intention to Adopt BA	151
	6.3.3.1.1 Step 1: Simple Regression of External Pressures and	
	Intention to Adopt BA	151
	6.3.3.1.2 Step 2: Simple Regression of External Pressures and	
	Attitude toward Using BA	152
	6.3.3.1.3 Step 3: Simple Regression of Attitude toward Using BA and	
	Intention to Adopt BA	153
	6.3.3.1.4 Step 4: Multiple Regression of Intention to Adopt BA on	
	both External Pressures and Attitude toward Using BA	154
	6.3.3.2 Mediation Analysis of Readiness, Attitude toward Using BA, and	
	Intention to Adopt BA	157
	6.3.3.2.1 Step 1: Simple Regression of Readiness and Intention to	
	Adopt BA	157
	6.3.3.2.2 Step 2: Simple Regression of Readiness and Attitude toward	
	Using BA	158
	6.3.3.2.3 Step 3: Simple Regression of Attitude toward Using BA and	
	Intention to Adopt BA	159
	6.3.3.2.4 Step 4: Multiple Regression of Intention to Adopt BA on	
	both Readiness and Attitude toward Using BA	160
	6.3.3.3 Mediation Analysis of Perceived Benefits, Attitude toward Using	
	BA, and Intention to Adopt BA	162

6.3.3.3.1 Step 1: Simple Regression of Perceived Benefits and	
Intention to Adopt BA	162
6.3.3.3.2 Step 2: Simple Regression of Perceived Benefits and	
Attitude toward Using BA	163
6.3.3.3 Step 3: Simple Regression of Attitude toward Using BA and	
Intention to Adopt BA	164
6.3.3.3.4 Step 4: Multiple Regression of Intention to Adopt BA on	
both Perceived Benefits and Attitude toward Using BA	165
6.4 Hypothesis Testing.	168
6.5 Chapter Summary	168
7.0 Chapter 7 - Conclusion and Recommendations	-177
7.1 Introduction	170
7.2 Conclusion.	170
7.2.1 Conclusion - Objective One	170
7.2.2 Conclusion - Objective Two	171
7.2.3 Conclusion - Objective Three	172
7.3 Contribution of the Study	174
7.4 Recommendations.	175
7.5 Limitations of the Study	175
7.6 Directions for Future Research.	176
List of References	178
Appendix 1	194
A	100

List of Tables

	Page	e No.
Table 3.1	Operationalization for Questionnaire of Employees	31
Table 3.2	Operationalization for Questionnaire of Professional Customers	32
Table 4.1	Employees' Population of the study	40
Table 4.2	Scale of Measurement.	42
Table 4.3	Research Information and Statement Numbers of Questionnaire	
	of employees	42
Table 4.5	Research Information and Statement Numbers of Questionnaire	
	of Professional Customers	43
Table 4.5	Sources of Measurements of Questionnaire of the Employees	44
Table 4.6	Sources of Measurements of Questionnaire of the Professional	
	Customers	44
Table 4.7	Decision Attributes for Reliability Analysis.	46
Table 4.8	Reliability Analysis Results for Pilot Test	47
Table 4.9	Convergent Validity Test.	47
Table 4.10	Discriminant Validity Test for Employees' Perspective	48
Table 4.11	Discriminant Validity Test for Customers' Perspective	48
Table 4.12	Steps of Simple Mediation Analysis.	52
Table 4.13	Decision Rule for Univariate Analysis	53
Table 4.14	Decision Rule for Correlation Analysis	54
Table 4.15	Decision rule for hypothesis testing	56
Table 4.16	Presentation of Research Information.	56
Table 5.1	Reliability Analysis for Overall Variables	60
Table 5.2	Distribution of Organization of Respondents	61
Table 5.3	Distribution of Sector of Respondents.	62
Table 5.4	Distribution of Gender of Respondents	62
Table 5.5	Distribution of Age of Respondents	62
Table 5.6	Distribution of Qualification of Respondents	63
Table 5.7	Distribution of Job Position of Respondents	64
Table 5.8	Distribution of Experience of Respondents	64
Table 5.9	Distribution of Organization of Respondents	65
Table 5.10	Distribution of Sector of Respondents	66

Table 5.11	Distribution of Account Holding Period of Respondents	66
Table 5.12	Distribution of Gender of Respondents	66
Table 5.13	Distribution of Age of Respondents	67
Table 5.14	Distribution of Educational Qualification of Respondents	67
Table 5.15	Distribution of Profession of Respondents	68
Table 5.16	Overall Values for Indicators of External Pressures	69
Table 5.17	Overall Frequency of Level of External Pressures	70
Table 5.18	Overall Values for Readiness.	71
Table 5.19	Overall Frequency of Level of Readiness	72
Table 5.20	Overall Values for Indicators of Consumer Readiness	73
Table 5.21	Overall Values for Indicators of Innovativeness	74
Table 5.22	Overall Values for Indicators of Financial and Technological	
	Resources	75
Table 5.23	Overall Values for Indicators of Top Management Support	75
Table 5.24	Overall Values for Perceived Benefits	76
Table 5.25	Overall Frequency of Level of Perceived Benefits	77
Table 5.26	Overall Values for Indicators of Perceived Usefulness	78
Table 5.27	Overall Values for Indicators of Security Benefits	79
Table 5.28	Overall Values for Indicators of Perceived Ease of Use	80
Table 5.29	Overall Values for Indicators of Attitude toward Using BA	81
Table 5.30	Overall Frequency of Level of Attitude toward Using BA	81
Table 5.31	Overall Values for Indicators of Intention to Adopt BA	82
Table 5.32	Overall Frequency of Level of Intention to Adopt BA	83
Table 5.33	Coefficient Correlation between External Pressures and Intention	
	to Adopt BA	84
Table 5.34	Coefficient Correlation between Readiness and Intention to Adopt	
	BA	85
Table 5.35	Coefficient Correlation between Perceived Benefits and Intention	
	to Adopt BA	86
Table 5.36	Coefficient Correlation between External Pressures and Attitude	
	toward Using BA	87
Table 5.37	Coefficient Correlation between Readiness and Attitude toward	
	Using BA	88

Table 5.38	Coefficient Correlation between Perceived Benefits and Attitude	
	toward Using BA	89
Table 5.39	Coefficient Correlation between Attitude toward Using BA and	
	Intention to Adopt BA	90
Table 5.40	Model Summary of External Pressures and Intention to Adopt	
	BA	94
Table 5.41	ANOVA for External Pressures and Intention to Adopt BA	95
Table 5.42	Coefficients of External Pressures and Intention to Adopt BA	95
Table 5.43	Model Summary of External Pressures and Attitude toward Using	
	BA	96
Table 5.44	ANOVA for External Pressures and Attitude toward Using BA	97
Table 5.45	Coefficients of External Pressures and Attitude toward Using	
	BA	98
Table 5.46	Model Summary of Attitude toward Using BA and Intention to	
	Adopt BA	99
Table 5.47	ANOVA for Attitude toward Using BA and Intention to Adopt	
	BA	100
Table 5.48	Coefficients of Attitude toward Using BA and Intention to Adopt	
	BA	100
Table 5.49	Model Summary of External Pressures, Attitude toward Using	
	BA, and Intention to Adopt BA	101
Table 5.50	ANOVA of External Pressures, Attitude toward Using BA, and	
	Intention to Adopt BA	102
Table 5.51	Coefficients of External Pressures, Attitude toward Using BA,	
	and Intention to Adopt BA	103
Table 5.52	Summary of Four Step Analysis of External Pressures, Attitude	
	toward Using BA, and Intention to Adopt BA	104
Table 5.53	Model Summary of Readiness and Intention to Adopt BA	109
Table 5.54	ANOVA for Readiness and Intention to Adopt BA	109
Table 5.55	Table 5.55 Coefficients of Readiness and Intention to Adopt BA	110
Table 5.56	Model Summary of Readiness and Attitude toward Using BA	111
Table 5.57	ANOVA for Readiness and Attitude toward Using BA	112
Table 5.58	Coefficients of Readiness and Attitude toward Using BA	112

Table 5.59	Model Summary of Attitude toward Using BA and Intention to	
	Adopt BA	113
Table 5.60	ANOVA for Attitude toward Using BA and Intention to Adopt	
	BA	114
Table 5.61	Coefficients of Attitude toward Using BA and Intention to Adopt	
	BA	115
Table 5,62	Model Summary of Readiness, Attitude toward Using BA, and	
	Intention to Adopt BA	116
Table 5.63	ANOVA of Readiness, Attitude toward Using BA, and Intention	
	to Adopt BA	117
Table 5.64	Coefficients of Readiness, Attitude toward Using BA, and	
	Intention to Adopt BA	117
Table 5.65	Summary of Four Step Analysis of Readiness, Attitude toward	
	Using BA, and Intention to Adopt BA	119
Table 5.66	Model Summary of Perceived Benefits and Intention to Adopt	
	BA	123
Table 5.67	ANOVA for Perceived Benefits and Intention to Adopt BA	124
Table 5.68	Coefficients of Perceived Benefits and Intention to Adopt BA	125
Table 5.69	Model Summary of Perceived Benefits and Attitude toward Using	
	BA	126
Table 5.70	ANOVA for Perceived Benefits and Attitude toward Using BA	127
Table 5.71	Coefficients of Perceived Benefits and Attitude toward Using	
	BA	127
Table 5.72	Model Summary of Attitude toward Using BA and Intention to	
	Adopt BA	128
Table 5.73	ANOVA for Attitude toward Using BA and Intention to Adopt	
	BA	129
Table 5.74	Coefficients of Attitude toward Using BA and Intention to Adopt	
	BA	130
Table 5.75	Model Summary of Perceived Benefits, Attitude toward Using	
	BA, and Intention to Adopt BA	131
Table 5.76	ANOVA of Perceived Benefits, Attitude toward Using BA, and	
	Intention to Adopt BA	132

Table 5.77	Coefficients of Perceived Benefits, Attitude toward Using BA,	
	and Intention to Adopt BA	132
Table 5.78	Summary of Four Step Analysis of Perceived Benefits, Attitude	
	toward Using BA, and Intention to Adopt BA	134
Table 6.1	Summary of Hypothesis Testing	168
Table 7.1	Levels of Variables	171
Table 7.2	Relationship between Variables of the Study	172

List of Figures

	Pag	ge No.
Figure 3.1	Conceptual Framework of the Study	23
Figure 3.2	Theory of Reasoned Action Model	34
Figure 3.3	Technology Acceptance Model	35
Figure 4.1	Visual Depiction of Mediation	51
Figure 5.1	Mediating Model	92
Figure 5.2	Mediating Model of External Pressures, Attitude toward Using	
	BA and Intention to Adopt BA	93
Figure 5.3	Results of Mediating Model of External Pressures, Attitude	
	toward Using BA, and Intention to Adopt BA in Employees'	
	Perspective	105
Figure 5.4	Results of Mediating Model of External Pressures, Attitude	
	toward Using BA, and Intention to Adopt BA in Customers'	
	Perspective	105
Figure 5.5	Mediating Model of Readiness, Attitude toward Using BA and	
	Intention to Adopt BA	108
Figure 5.6	Results of mediating model of Readiness, Attitude toward	
	Using BA, and Intention to Adopt BA in Employees'	
	Perspective	119
Figure 5.7	Results of mediating model of Readiness, Attitude toward	
	Using BA, and Intention to Adopt BA in Customers'	
	Perspective	120
Figure 5.8	Mediating Model of Perceived Benefits, Attitude toward Using	
	BA and Intention to Adopt	
	BA	123
Figure 5.9	Results of Mediating Model of Perceived Benefits, Attitude	
	toward Using BA, and Intention to Adopt BA in Employees'	
	Perspective	134
Figure 5.10	Results of Mediating Model of Perceived Benefits, Attitude	
	toward Using BA, and Intention to Adopt BA in Customers'	
	Perspective	135