ENTREPRENEURIAL QUALITIES OF SME'S OWNERS IN TEXTILE INDUSTRY IN KALUTHARA DISTRICT

By W.M.H FERNANDO EU/IS/2015/COM/84 COM1964



A Project Report Submitted to the faculty of Commerce and Management,

Eastern University, Sri Lanka as a partial fulfillment of the requirement of the

Degree of Bachelor of Commerce Honors (B.com)



Department of Commerce
Faculty of Commerce and Management
Eastern University, Sri Lanka

2020

PROCESSED MAIN LIBRARY, EUSL

ABSTRACT

This study examined the entrepreneurial qualities of SMEs owners in textile industry in Kaluthara District. Main objective of the study is to evaluate the quality level of SME's owners in textile industry in Kaluthara District. Data was collected from 125 Small and medium enterprises owners in textile. Purposive sampling and observation technique were used. Questionnaires and structured interview guides were used to gather data regarding textile and apparel business. A Questionnaire was the main instrument of data collection and the Statistical Package for Social Sciences (SPSS) was used for analysis.

The focus of the research was on area that the researcher considered as a very critical in entrepreneurs qualities. These areas includes: innovation, risk taking, self-confidence, multi skills and dedicated to work.

The above qualities are essential for the success of small and medium scale textile and apparel entrepreneurs. According to the research, all small and medium scale textile and apparel owners in the Kaluthara District maintain their qualities at a high level.

Keywords: innovation, risk taking, self-confidence, dedicated to the works, multi skills.

CONTENTS

CHAPTER ONE1
INTRODUCTION
1.1 BACKGROUND OF THE STUDY
1.2 RESEARCH PROBLEM
1.3 RESEARCH QUESTION
1.4 OBJECTIVE OF THE STUDY
1.5 SIGNIFICANCE OF THE STUDY
1.6 SCOPE OF THE RESEARCH6
CHAPTER TWO
LITERATURE REVIEW
2.1 INTRODUCTION
2.1.1 Background of Entrepreneurship and SMEs
2.1.2 Definition of Small and Medium Enterprises
2.1.3 Textile Industries in Sri Lanka
2.1.3 Textile Industries in Sri Lanka92.1.4 Entrepreneurial Qualities10
2.1.4 Entrepreneurial Qualities
2.1.4 Entrepreneurial Qualities102.1.5 Characteristics of Firm10
2.1.4 Entrepreneurial Qualities102.1.5 Characteristics of Firm102.2 INTRODUCTION TO VARIABLE11
2.1.4 Entrepreneurial Qualities102.1.5 Characteristics of Firm102.2 INTRODUCTION TO VARIABLE112.2.1 Innovation11
2.1.4 Entrepreneurial Qualities102.1.5 Characteristics of Firm102.2 INTRODUCTION TO VARIABLE112.2.1 Innovation112.2.2 Risk Taking12
2.1.4 Entrepreneurial Qualities 10 2.1.5 Characteristics of Firm 10 2.2 INTRODUCTION TO VARIABLE 11 2.2.1 Innovation 11 2.2.2 Risk Taking 12 2.2.3 Self Confidence 13
2.1.4 Entrepreneurial Qualities 10 2.1.5 Characteristics of Firm 10 2.2 INTRODUCTION TO VARIABLE 11 2.2.1 Innovation 11 2.2.2 Risk Taking 12 2.2.3 Self Confidence 13 2.2.4 Multi skills 13 2.2.5 Dedicated Work 14 2.3 SUMMARY 14
2.1.4 Entrepreneurial Qualities 10 2.1.5 Characteristics of Firm 10 2.2 INTRODUCTION TO VARIABLE 11 2.2.1 Innovation 11 2.2.2 Risk Taking 12 2.2.3 Self Confidence 13 2.2.4 Multi skills 13 2.2.5 Dedicated Work 14
2.1.4 Entrepreneurial Qualities 10 2.1.5 Characteristics of Firm 10 2.2 INTRODUCTION TO VARIABLE 11 2.2.1 Innovation 11 2.2.2 Risk Taking 12 2.2.3 Self Confidence 13 2.2.4 Multi skills 13 2.2.5 Dedicated Work 14 2.3 SUMMARY 14

3.1.1 Success of Small and Medium Enterprises Owners in Textile Industries
3.1.2 Innovation
3.1.3 Risk Taking
3.1.4 Self-confidence
3.1.5 Multi skills
3.1.6 Dedicated to Works
3.2 CONCEPTUAL FRAMEWORK
3.3 OPERATIONALIZATION OF THE VARIABLE19
3.4 SUMMARY25
CHAPTER FOUR26
RESEARCH METHODOLOGY26
4.1 INTRODUCTION
4.2 RESEARCH DESIGN26
4.3 POPULATION & SAMPLING OF THE STUDY27
4.3.1 Population
4.3.2 Sample Size
4.4 METHODS OF DATA COLLECTION
4.4.1 Type of Data
4.4.2 Structure of Questionnaire
4.4.3 Methods of Data Presentation
4.5 METHODS OF DATA ANALYSIS
4.5.1 Univariate Analysis
4.5.2 Method of Data Evaluation
4.6 SUMMARY
CHAPTER FIVE
DATA PRESENTATION AND ANALYSIS
5.1 INTROLLCTION

5.2 PERSONAL INFORMATION
5.2.1 Sex of the Respondents
5.2.2 Civil States the Respondents
5.2.3 Age of the Respondents
5.2.4 Education Qualifications of the Respondents
5.2.5 Experience of the Respondents
5.2.5 Organization Age of the Respondents
5.2.5 Firm Nature of the Respondents
5.3 RELIABILITY ANALYSIS41
5.4 ANALYSIS OF THE RESEARCH INFORMATION41
5.4.1 Frequency Distribution for Innovation
5.4.2 Frequency Distribution for Risk Taking
5.4.3 Frequency Distribution for Self Confidence
5.4.4 Frequency Distribution for Multi skills
5.4.5 Frequency Distribution for Dedicated work
5.5 SUMMARY
CHAPTER SIX
DISCUSSION
6.1 INTRODUCTION47
6.2 DISCUSSION OF RESEARCH INFORMATION47
6.2.1 Innovation
6.2.2 Risks Taking
6.2.3 Self-Confidence
6.2.4 Multi Skills
6.2.5 Dedicated to the Works
6.3 SUMMARY
CHAPTI SEVEN 50

CONCLUSION AND RECOMMENDATION
7.1 INTRODUCTION
7.2 CONCLUSION50
7.2.1 Objective One: Identify The Level of Innovation of Small and Medium Enterprises Owners in Textile Industry in Kaluthara District
7.2.2 Objective Two: Identify the Level of Risk Taking of Small And Medium Enterprises Owners in Textile Industry in Kaluthara District
7.2.3 Objective Three: Identify the Level of Self-Confidence of Small and Medium Enterprises Owners in Textile Industry in Kaluthara District
7.2.4 Objective Four: Identify The Level of Multi Skills of Small and Medium Enterprises Owners in Textile Industry in Kaluthara District
7.2.5 Objective Five: Identify The Level of Dedicated Work of Small and Medium Enterprises Owners in Textile Industry in Kaluthara District
7.3 RECOMMENDATIONS 52
7.4 LIMITATION AND ASSUMPTION53
7.5 SUMMARY
References 55