# FISH PRODUCTION AND ENTREPRENEURIAL BEHAVIOUR OF FISHERMEN IN HIKKADUWA DIVISIONAL SECRETARIAT AREAOF GALLE DISTRICT



# BY D.L.J. EDIRISINGHE



FACULTY OF TECHNOLOGY

EASTERN UNIVERSITY

SRI LANKA

DECEMBER 2021

cosmopolite ability of the fishermen positively correlates with their knowledge of expertise and leadership ability.

### TABLE OF CONTENT

	Page No
ABSTRACT	i
ACKNOWLEDGMENT	iii
TABLE OF CONTENT	iv
LIST OF TABLES	viii
LIST OF FIGURES	ix
ABBREVIATIONS	X
CHAPTER 01 INTRODUCTION	1
1.1 Background	1
1.2 Importance of Entrepreneurship	4
1.3 Entrepreneurial behaviour	5
1.4 Need and importance of the study	6
1.5 Statement of problem	6
1.6 Objectives:	6
1.7 Scope of the study	7
1.8 Limitation of the study	7
CHAPTER 02 LITERATURE REVIEW	8
2.1 Production of fisheries around the world	8
2.2 The fishing industry in Sri Lanka	8
2.2.1 Sri Lanka's fisheries	9
2.2.1.1 Production of marine fish	10
2.2.1.2 Production of inland and aquaculture fish	12
2.3 Seaweed Culture	14
2.4 Ornamental fish culture	14
2.5 The Marine Environment of Sri Lanka	15
2.5.1 Climate and fishing season	16

	2.6 Geographical and climatic features of Galle District	18
	2.7 Fishing methods	19
	2.8 Aquaculture social entrepreneurship	21
	2.8.1 Categories of entrepreneurs approaching agri-business incubator	21
	2.9 Fish product with added value	22
	2.10 Animal welfare and health	22
	2.11 The fishing industry's contribution to GDP	23
	2.12 Economic contribution in Fisheries	24
	2.13 Pricing arrangements	25
	2.14 Market structure	26
1	CHAPTER 03 RESEARCH METHODOLOGY	27
	3.1 Study area	27
	3.1.1 Galle district	27
	3.1.2 Selection of DS division	28
	3.1.3 Selection of villages	29
	3.2 Population and Sample of the study	29
	3.2.1 Population	29
	3.2.2 Selection of sample	29
	3.3 Selection of variable	30
	3.4 Data collection	30
	3.5 Data analysis	30
	3.5.1 Methods used for measurement of the dependent variable	31
	3.5.1.1 Decision-making ability	31
	3.5.1.2 Knowledge of fishing enterprise	31
	3.5.1.3 Risk-taking ability	32
	3.5.1.4 Leadership ability	32
	3.5.1.5 Cosmopoliteness	32

3.5.2 Methods used for measurement of independent variables	33
3.5.2.1 Personal and socio-economic characteristics	33
3.5.2.1.1 Age	33
3.5.2.1.2 Education	33
3.5.2.1.3 Main occupation	33
3.5.2.1.4 Subsidiary occupation	33
3.5.2.1.5 Size of the boat	34
3.5.2.1.6 Monthly total income	34
3.5.2.1.7 Social participation	34
3.5.2.1.8 Extension participation	35
CHAPTER 04 RESULTS AND DISCUSSION	36
4.1 Socio-economic characteristics of the fishermen	36
4.1.1 socio-economic characteristics	36
4.1.2 Age	37
4.1.3 Education level	37
4.1.4 Main occupation	38
4.1.5 Length of boat	38
4.1.6 Monthly income	39
4.1.7 Experience level	39
4.1.8 Family size	40
4.1.9 Fish production	40
4.1.10 Social participation	41
4.1.11 Extension participation.	41
4.2 Entrepreneurial behaviour components of Respondents	41
4.2.1 Decision-making ability	41
4.2.2 Knowledge of fishing enterprise	42
4.2.3 Leadership ability	42

ANNIEVIDEC	55
REFERENCES	51
5.3 Suggestions for Future Research	50
5.2 Implications and Recommendations	49
5.1 Conclusion	47
CHAPTER 05 CONCLUSION	47
fishermen	45
4.3.2 Relationship between components of Entrepreneurial behaviour of	f the
4.3.1 Relationship between selected independent variables	44
4.3 Relational analysis	44
4.2.6 Entrepreneurial behavior of respondents	44
4.2.5 Risk taking ability	43
4.2.4 Cosmopoliteness	43

## LIST OF TABLES

Table 1.1: Annual Fish Production by Marine & Coastal Sector (MT) -20	13-2019
	2
Table 1.2: Marine Sector Fish Catch by Fisheries Galle District (MT) -20	13-2019
	3
Table 2.1: Fish Production (MT) in Sri Lanka during 2018-2019	10
Table 2.2: Marine fish production by major commercial groups (MT)	11
Table 2.3: Fish production by fisheries districts in 2018	12
Table 2.4: Inland fish production by major species (MT)	13
Table 2.5: Common fishing gear used by Sri Lankan fishermen and the	ir mode
of operation	20
Table 2.6: Fish Export with Total Exports in Sri Lanka	25
Table 3.1: Population of Galle District by religion group in 2012	27
Table 3.2: Fishing villages and number of the fishermen	29
Table 4.1: Socio-economic characteristics of respondents	36
Table 4.2: Age distribution of fishermen	37
Table 4.3: Education level of respondent fishermen	37
Table 4.4: Length of a boat (feet) of respondents	38
Table 4.5: Monthly income of the respondents	39
Table 4.6: Experience level of respondents	39
Table 4.7: Family size of respondents	40
Table 4.8: Fish production of respondents	40
Table 4.9: Social participation of fishermen	41
Table 4.10: Decision making ability of fishermen	41
Table 4.11: Knowledge of respondents	42
Table 4.12: Leadership ability of respondents	42
Table 4.13: Cosmopoliteness of respondents	43
Table 4.14: Risk taking ability of respondents	43
Table 4.15: Entrepreneurial behavior	44
Table 4.16: Correlation between independent variables	45
Table 4.17: Correlations between dependent variables different compo	nents of
entrepreneurial behaviour	46

### LIST OF FIGURES

Figure 1.1: The maritime boundary of Sri Lanka	3
Figure 2.1: Fisher decision-making process for iconic community-based	stilt
fisheries in southern Sri Lanka	17
Figure 2.2: Map of climatic zones of Sri Lanka	18
Figure 4.1: Main occupation distribution	38

### **ABSTRACT**

A study on fish production and entrepreneurial behaviour of fishermen in the Hikkaduwa Divisional Secretariat division of Galle district was carried out during May and December 2021. By following a random sampling procedure, 40 fishermen were selected, and a structured interview schedule was used to collect the information through personal interviews and phone calls. The data were analyzed by using the SPSS package. The frequencies, percentages and correlation coefficients were used to interpret the results.

The important findings of the study were: more than half (60%) of fishermen had medium level of entrepreneurial behaviour. The personal and socio-economic characteristics of fishermen revealed that all of the fishermen were male, more than half of fishermen (67.5%) belonged to the old age category, 47.5% of fishermen were educated up to primary education level, and more than half (62.5%) of the respondents were depended mainly on fishing activity. Half of the respondents (50%) had a boat size lesser than 24 feet in length. More than half (72.5%) of respondents obtained high income (more than 35,000 Rs) from fishing, 27.5% of fishermen obtained low income (below 20,000 Rs). More than half (70%) of the fishermen had medium family size (4 to 6 members), and the majority (45.0%) of fishermen had above 36 years experience in fishing activity. Further, a positive correlation was obtained between the variables; the age of the fishermen and experience in fishing, education level of the fishermen and monthly family income, and annual fish production and the annual cost of production. On the other hand, the family size of the fishermen and their monthly family income negatively correlate with their experience in fishing. Furthermore, the