

EASTERN UNIVERSITY, SRI LANKA

Second Year Second Semester Examination in BBA /BCOM 2017/2018
(January 2020) (Proper/Repeat)

Title of Paper

AUX 2041 Career Progression I

Time: One Hour

Index Number (Write very clearly)

Answer all questions.

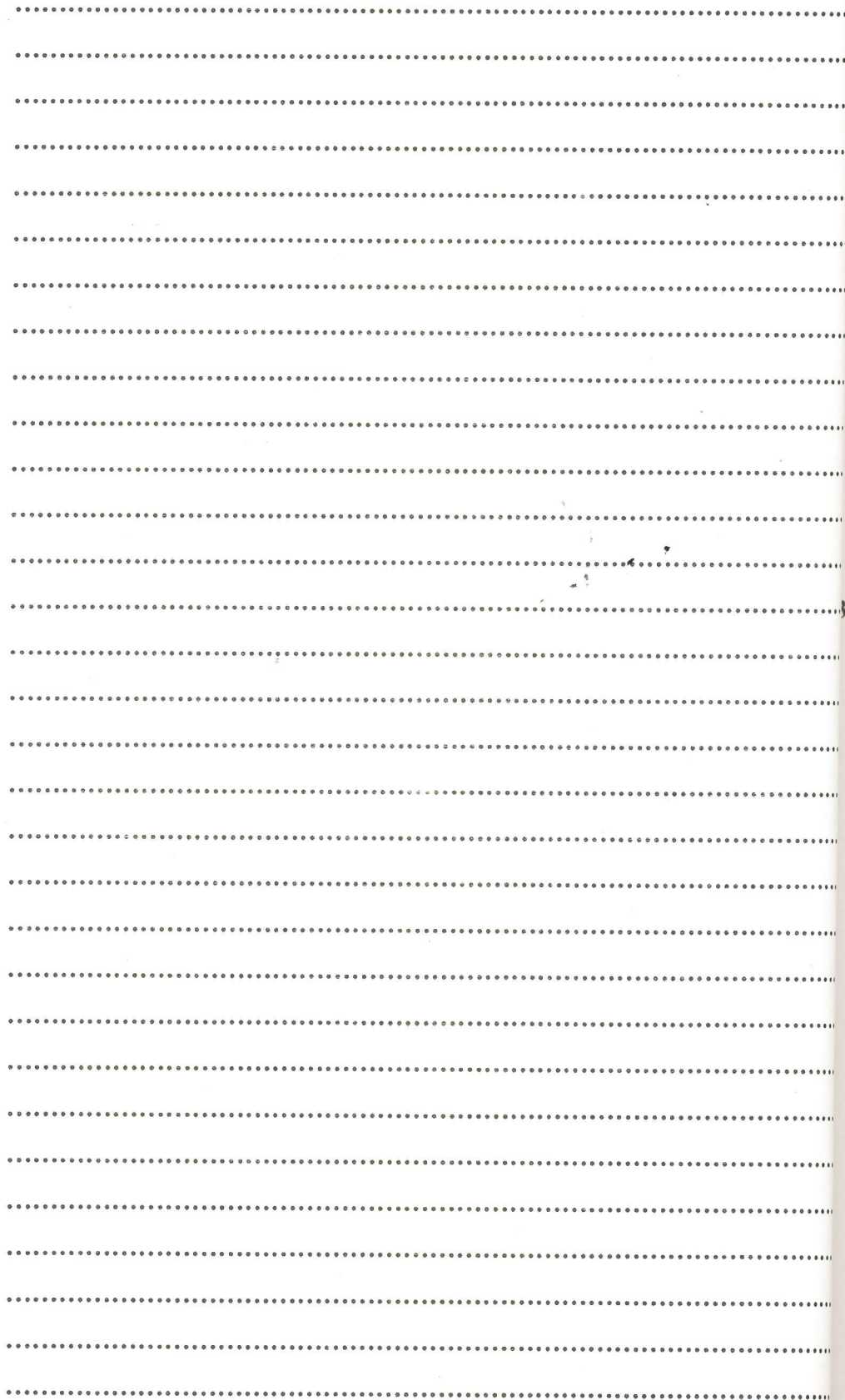
<u>Directions to Candidates</u>	For Examiner's Use only		
(1) Write on both sides of the paper. (2) write the Number of each question at the top of each page in the space provided (3) Cross out all rough work and blank pages. (4) Fasten any supplementary paper, books, outline maps etc. at the end of this book so that it may provide continuous reading matter to the examiner. (5) Do not tear off any part of this answer book. (6) In no circumstances must this book, used or unused be removed from the Examination hall by a Candidate (7) Any candidate who is found to be in possession of any written, printed or pictorial matter not authorized by the Registrar will be required to give an explanation in writing, may be excluded from the examination hall and will be reported to the Vice-Chancellor.	Question No	Marks	
	Q ₁		
	Q ₂		
	Q ₃		
	Q ₄		
<u>For use of Candidates</u>			
Write here the NUMBERS OF THE ANSWER in the order in which they have been written.			
Number of books enclosed and any other annexure such as maps, graph paper etc.			
This book should be handed over personally to the Invigilator. It should not be left behind on the desk.	TOTAL		

Underline the correct answer in the MCQ

- Q1. i) A series of processes aimed at assisting the employees make informed career decisions is known as
- a. career guidance
 - b. career anchoring
 - c. mentoring
 - d. career goals
- (Marks 3)
- ii) The process of finding an appropriate fit between the people and the positions in an organization is called
- a. orientation
 - b. placement
 - c. socialization
 - d. none of the above
- (Marks 3)
- iii) The values, attitudes and other behaviours already acquired by the new employee before their entry into the firm is called
- a. anticipatory socialization
 - b. organizational socialization
 - c. tournament-oriented socialization
 - d. disjunctive socialization
- (Marks 3)
- iv) Emotional intelligence is different from other intelligences in that ...
- a. it is a set of skills
 - b. it can be measured using tests easily
 - c. the focus is on emotional reasoning ability and knowledge
 - d. it is a new type of intelligence
- (Marks 3)
- v) Which of the following is the best predictor of academic performance?
- a. Trait EI
 - b. IQ
 - c. Personality
 - d. None of these
- (Marks 3)
- vi) An attitude can be inferred from a person's:
- a. Cognition
 - b. Behaviour
 - c. Affect
 - d. All of the above

(Marks 3)

- vii) During the interview, the interviewer is assessing
- | | |
|------------------------------------|--|
| a. taste in music. | c. your ability to fit in to their organization. |
| b. what kind of vehicle you drive. | d. your resume |
- (Marks 3)**
- viii) In career development, providing performance feedback which is career oriented is part of
- | | |
|----------------------|--------------------|
| a. individual's role | c. employer's role |
| b. manager's role | d. line manager |
- (Marks 3)**
- ix) Research and development managers are classified as:
- | | |
|---------------------------------|----------------------------------|
| a. conventional personality | c. investigative personality |
| b. non-conventional personality | d. non investigative personality |
- (Marks 3)**
- x) Bankers and accountants are mostly having a specific personality type, known as
- | | |
|------------------|-----------------|
| a. realistic | c. artistic |
| b. investigative | d. conventional |
- (Marks 3)**
- xi) The factors that influence the selection of individuals' career choices are usually referred to as:
- | | |
|---------------------|----------------|
| a. career anchoring | c. career path |
| b. career goals | d. mentoring |
- (Marks 3)**
- xii) Motivation that is due to factors within students or inherent to the task is called:
- | | |
|--------------------------|----------------------------|
| a. Intrinsic motivation. | c. Extrinsic motivation. |
| b. Demotivation. | d. Behavioural motivation. |
- (Marks 3)**
- xiii) Social Learning Theory was developed by:
- | | |
|---------------------|--------------------|
| a. Albert Bandura | c. Albert Einstein |
| b. Alfred Hitchcock | d. Albert Banana |
- (Marks 3)**



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(Total 20 Marks)

3 a) Explain Social Learning Theory with examples.

(Marks 10)

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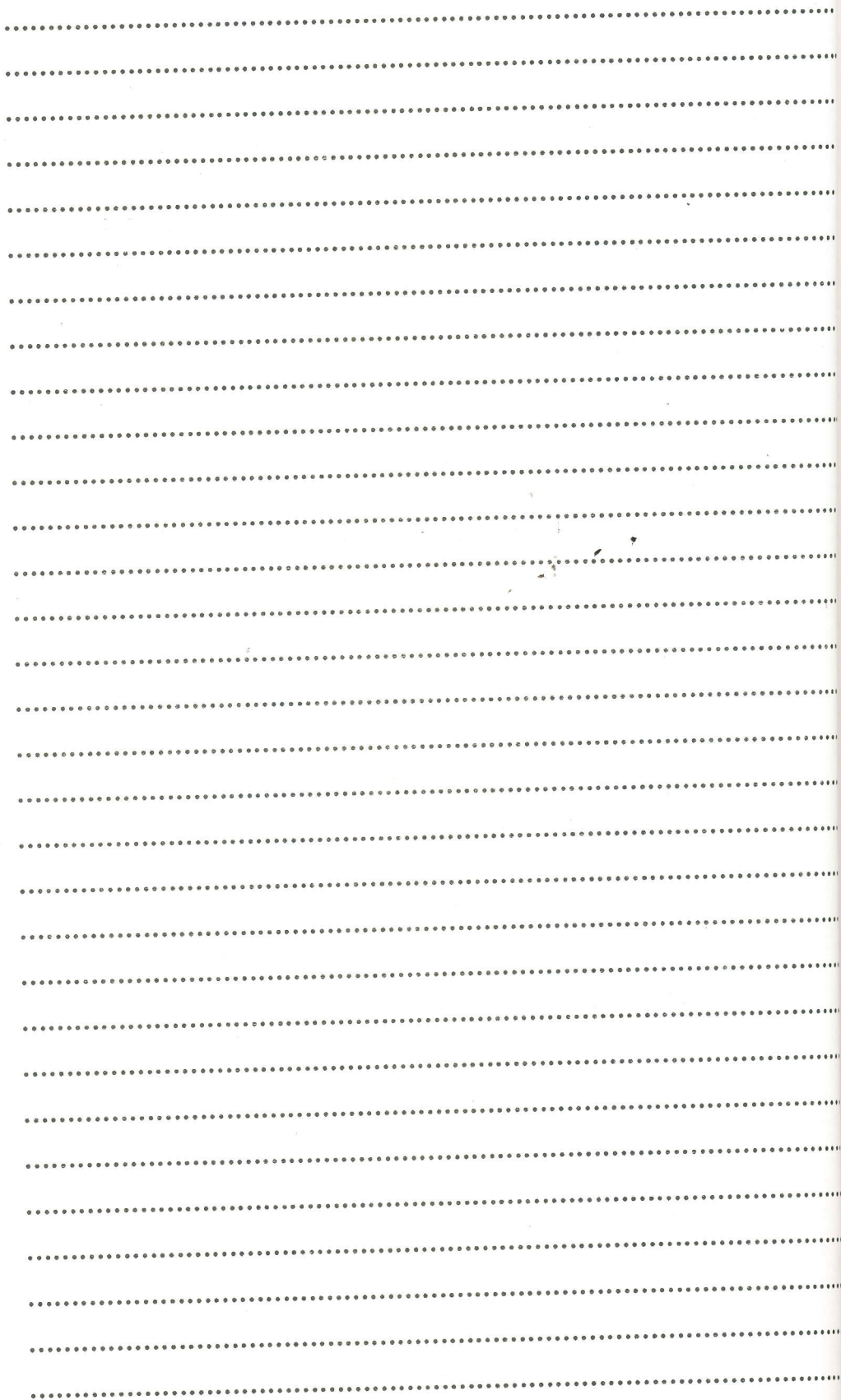
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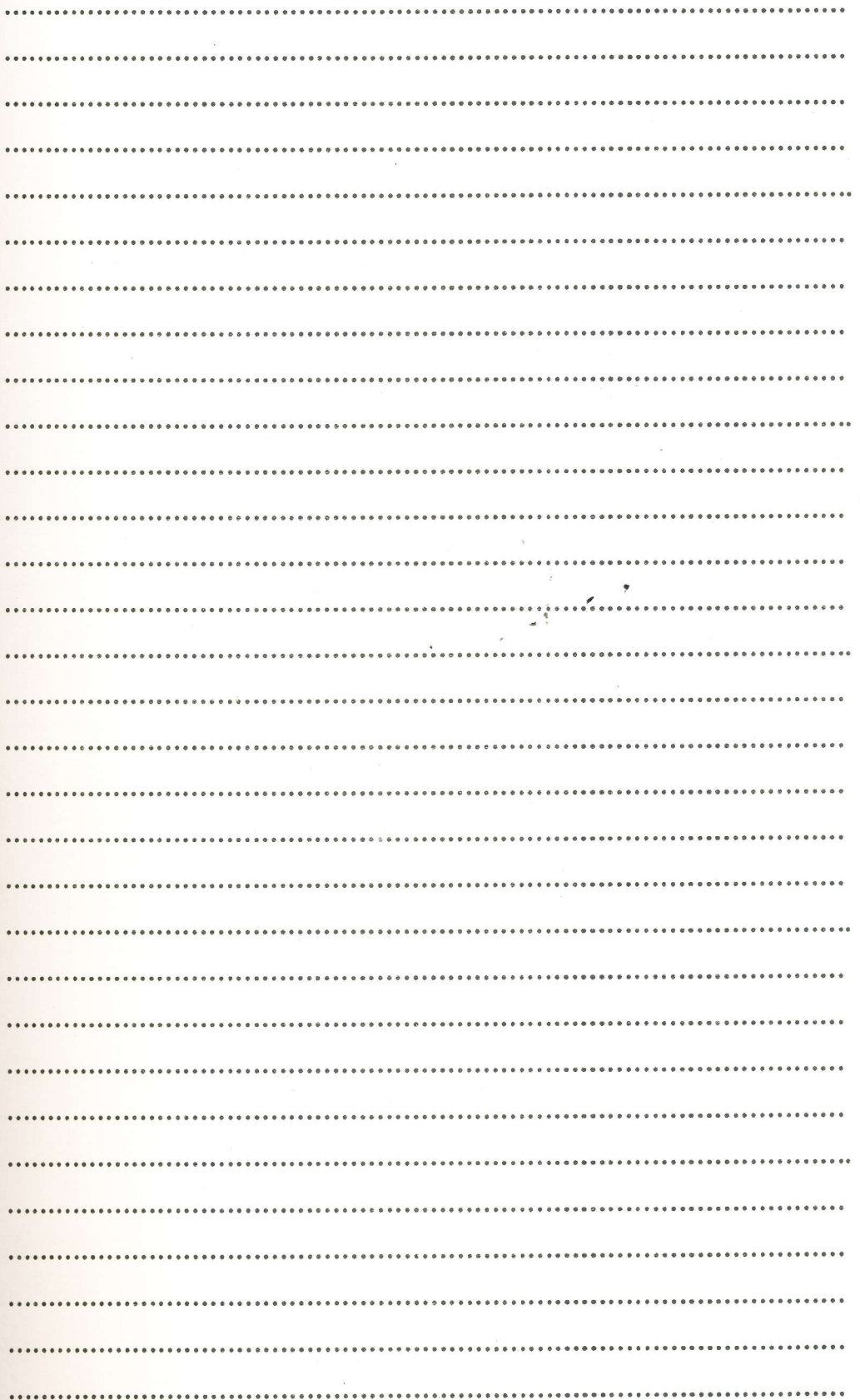
(Total Marks)

Q4.

Write short notes on the followings:

- i. Career Management and Career Development
- ii. Bio data and Curriculum Vite
- iii. Soft skills

(Marks)



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(Total M