

**QUALITY OF LEASING SERVICE OF FINANCIAL INSTITUTIONS IN
RATNAPURA**



ABEYWARNA PATABENDIGE ERANGA CHATHURA KUMARA



2014

ABSTRACT

This study examines the quality of leasing service of financial institutions in Ratnapura district. This study was conducted on the positivism approach to research. The study adopted a descriptive survey research design. A structured questionnaire was prepared and distributed to all selected respondents. The research population consists of all Banks and Leasing companies' customers (100 in number) in Ratnapura district. Hundred customers were participated in a survey. A total of 100 questionnaires were returned for a response rate of 100%.

The study comprised of two major variables, namely five dimensions, which was the independent variables and service quality which was the dependent variable. A five point scale was used to collect data and analysis was based on mean, percentage and standard deviation. The findings indicate the Mean value was calculated to identify the level of service quality of leasing services.

Mean value was calculated to identify the level of quality of leasing service. First calculated mean values for all indicators. Then calculated overall service quality for all indicators. Standard Deviation value was calculated to identify the variation among answers provided by respondent. If standard deviation value is more than 1.00, then there is a big difference among respondents. If the value is less than 1.00, then respondents have given similar answers.

In this study, overall service quality is based on 5 dimensions of reliability, responsiveness, empathy, tangibility and assurance. According to findings, the result shows quality of leasing service of financial institutions was moderate. The average score of three dimensions is less than 3.5. There are Responsiveness, Reliability and Empathy. The average score of two dimensions is higher than 3.5. There are Tangibility and Assurance. The majority of the respondents were scored agree and moderate for the questions which are related to the quality of leasing service of financial institutions in Ratnapura district. Out of all five dimensions Tangibility is the highest scored dimension. Therefore, when consider overall service quality of financial institutions in Ratnapura district, there is a moderate level of quality of leasing service.

Table of contents

	Page Number
List of Tables	01
List of Figures	02
01. CHAPTER I-INTRODUCTION TO THE STUDY	
1.1 Background of the Study	03
1.2 Problem Statement	05
1.3 Research questions	06
1.4 Objectives of the study	06
1.5 Significance of the study	07
1.6 Limitation of the study	07
1.7 Summery	07
02. CHAPTER II- LITRATURE REVIEW	
2.1 Introduction	08
2.2 Definition of leasing	08
2.3 Terms and condition	09
2.3.1 Main types of properties	11
2.4 Advantages of leasing services	15
2.5 Disadvantages of leasing service	15
2.6 Type of leasing service	16
2.7 Definition of service quality	17
2.8 Measuring service quality	18
2.9 Quality of leasing service	20
2.10 Summery	21
03. CHAPTER III –CONCEPTUALIZATIONS AND OPERATIONALIZATIONS	
3.1 Introduction	22
3.2 Conceptual Framework & Conceptualization	22
3.3 Definitions of variables	23
3.4 Operationalization	25
3.5 Summery	26

04. CHAPTER IV -METHODOLOGY

4.1 Introduction	27
4.2 Study setting	27
4.2.1 Research approach	27
4.2.2 Time Horizon	27
4.3 Data collection	
4.3.1 Study Population	27
4.3.2 Sampling	32
4.4 Data collection methods	
4.4.1 Questionnaire	32
4.5 Data presentation and analysis methods	33
4.5.1 Mean	34
4.5.2 Standard deviation	34
4.5.3 Percentage	35
4.6 Method of data evaluation	35
4.7 Summary	35

05. CHAPTER V-DATA PRESENTATION AND ANALYSIS

5.1 Introduction	36
5.2 Data Presentation	
5.2.1 General information	36
5.2.1.1 Age composition	36
5.2.1.2 Duration of transaction	37
5.2.1.3 Education level	38
5.2.1.4 Reason for selecting financial institutions	39
5.2.1.5 Gender	40
5.2.1.6 Better quality of leasing service	40
5.2.1.7 Occupation	41
5.2.2 Research information	
5.2.2.1 Quality of service based on mean value & SD	42
5.2.2.2 Mean value & SD for main dimensions	43
5.2.2.3 Overall quality of leasing service	43

5.3 Analysis	
5.3.1 Analysis on quality of leasing service	44
5.3.2 Analysis on overall quality of leasing service	45
5.4 Summery	45
06. CHAPTER SIX- DISCUSSIONS	
6.1 Introduction	46
6.2 Discussions of personal information	46
6.3 Discussions of research information	48
6.4 Summery	50
07. CHAPTER SEVEN- CONCLUSION AND RECOMMENDATION	
7.1 Introduction	51
7.2 Conclusions	51
7.3 Recommendations	52
7.4 Summery	53
08. REFERENCES	54
09. APPENDIX	55